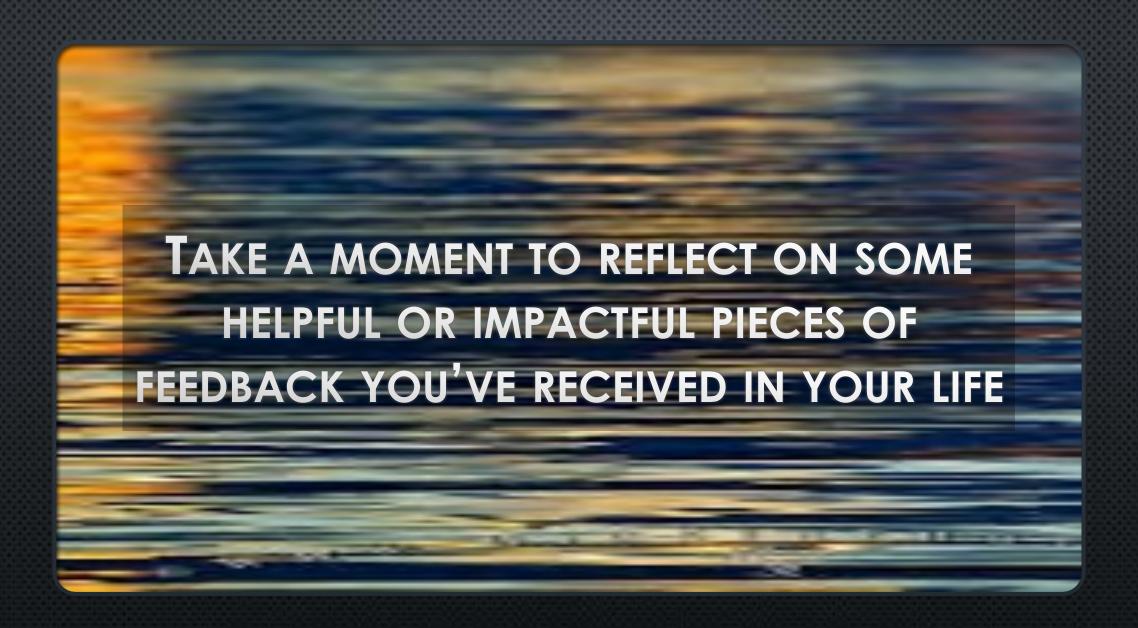
# PERFORMANCE APPRAISAL SERIES:

### APPROACHING FEEDBACK 2024



### WHY FEEDBACK



The power of perspective



The search for blind spots



The gift of feedback



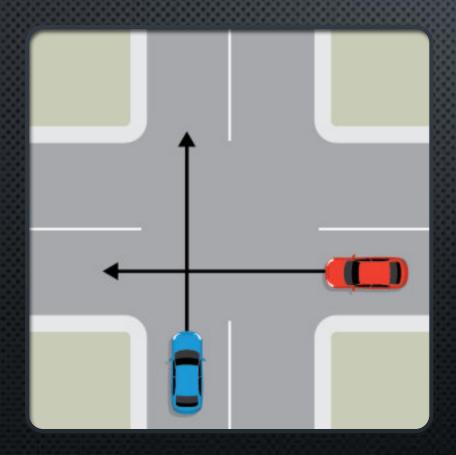
BLIND AREA

HIDDEN AREA UNKNOWN AREA

### JOHARI WINDOW (LUFTS & INGHAM)

HTTPS://WWW.YOUTUBE.COM/WATCH?V=NC3U\_4OTNJS

## CRITICAL FEEDBACK SITS AT THE INTERSECTION BETWEEN TWO BASIC HUMAN NEEDS





The need to grow and learn



The need to feel accepted, respected, and valued

### WHY DO WE RESIST OR REJECT FEEDBACK?



#### Truth Triggers:

We feel like the content of the feedback is wrong, unfair, or unhelpful



#### Relationship Triggers:

The feedback is colored by what we believe about or how we feed treated by the giver



### **Identity Triggers:**

Inconsistent with or threatening to something we believe to be true about ourselves