

MICHAEL J. COSTELLO

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UNIVERSITY OF MISSOURI- ST. LOUIS

2005 – present

Teaching Professor – Department of Finance & Legal Studies in the College of Business Administration

- Lecturing in the top 20 ranked international business program in law, management and ethical issues to undergraduate and graduate students. Teaching asynchronous and in person courses in business law, ethics as well as Inquiries in Finance in the Honors College.
- Created and lead 1-2 short term undergraduate study abroad programs per year introducing students to industry, governmental bodies and non-governmental organizations with a focus on cultural awareness:

Abu Dhabi & Dubai

Belgium & The Netherlands [including a joint offering with Political Science Department]

Christ Church College, Oxford University, UK

Israel & Jordan [trip repeatedly cancelled due to covid and Gaza war]

Morocco & Andalucia, Spain

- Organize student industry visits, such as to bioMerieux, a global French bio-assay producer and pitch participation in UMSL IB Case Competition
- Founded UMSL IB Case Competition– a nationally recognized case competition unique in having a company written and presented international business case problem.
- Academic Ambassador - UMSL Global for international partnerships
- Member UMSL Conflict of Interest Committee
- Member of Advisory Board for the College of Business International Business Program.
- Member UMSL Discrimination Grievance Panel
- Led for ten plus years annual UMSL campus Old Newsboy Campaign for area Children's Charities [awarded Golden Plate for leadership]

Industry Service:

Member of Board of Directors – **Schaeffer Manufacturing Company**, a \$150,000 privately held company manufacturing and distributing globally lubrication products

Member of Advisory Board – **Masterclock Corp**, a global manufacturer of integrated timing systems for media, military and industrial customers

Member of Board of the **Bander Center for Medical Ethics, School of Medicine, St. Louis University** encouraging education, research and training in responsible delivery of health care

Corporate Legal Roles:

MONSANTO COMPANY, St. Louis, Missouri

2001 - 2003

A global producer of seeds, herbicides and technologically innovative products for agriculture.

Assistant General Counsel - Commercial

- Managing attorney in the negotiations for the sale of Monsanto's Roundup herbicide businesses in Australia and Japan. Received commendation from strategy lead and a special performance bonus in recognition of success in the \$100 million-dollar Japanese transaction.
- Coordinated legal strategy for the effort to secure regulatory approvals for biotech crops in countries

such as Canada, Philippines and India. During this period, we secured approval for commercialization of biotech cotton in India and biotech corn in the Philippines enabling the Asia-Pacific region to achieve its commercial sales objectives in fy 2002.

- Commercial law adviser to the business team responsible for Monsanto's largest joint venture with Cargill, Inc. with an \$80 million-dollar annual budget.
- Led the restructuring and provision of legal services to Canadian operations.

AGRIBRANDS INTERNATIONAL, INC., St. Louis, Missouri

1998 - 2001

Agribands International, Inc.,s a spin-off of Ralston Purina Company, producing and distributing animal feed products in 16 countries on four continents.

General Counsel and Corporate Secretary

- Led the legal aspects of the negotiation and structuring for the spin-off of this entity from the Ralston Purina Company and its establishment as an independent NYSE listed company with \$1.4 billion in annual revenues.
- Advised company through proposed merger, shareholder derivative suit and subsequent unsolicited bid for the acquisition of company by Cargill resulting in a greater than 2X return to shareholders.

RALSTON PURINA COMPANY, St. Louis, Missouri

1989 – 1998

A former Fortune 100 producer of consumer products- such as Dog Chow dog food, Chex cereal and Energizer batteries.

International Counsel- Animal and Human Foods Division

- Devised and directed the legal strategy which led to the unanimous decision by the Missouri Supreme Court recognizing the doctrine of *forum non conveniens* and the dismissal of a multimillion-dollar product liability claim.
- Managed the provision of legal services to the division officers and country managers, including successful acquisitions in countries such as Mexico, Hungary, China and the establishment of new operations in the Philippines, Korea and France.
- Negotiated and documented trademark and product technology licenses with third parties in Egypt, Taiwan and the Dominican Republic.
- Successfully concluded exits from operations in Japan, Korea, Chile, Thailand and Puerto Rico.
- Supervised major litigation in Chile, China, Peru and Italy as well as recurring litigation in all countries in which we operated.

EDUCATION

Master of International and Comparative Law, L.L.M. cum laude in 1979

Vrije Universeit Brussel, Brussels, Belgium

Juris Doctor, cum laude in 1977

St. Louis University, St. Louis, Missouri

Bachelor of Arts, Political Science in 1974

University of Missouri, Columbia, Missouri